



Humphreys & Partners Architects, L.P.

news

Articles

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By Condos and Townhomes Magazine

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HUMPHREYS & PARTNERS ARCHITECTS



Chateau Calais- Henderson, NV

Humphreys & Partners Architects is a national firm with 7 U.S. offices, doing 1.5 billion dollars worth of construction annually. Driving the firm's success is their commitment to innovation and ability to understand the economics of each project. Humphreys & Partners experienced revenue growth of 40% last year, the largest of the company's 14 year history. A direct correlation of the value they provide their customers.

CONDOS & TOWNHOMES had the pleasure of interviewing Humphreys & Partners CEO Mark Humphreys and their President Greg Faulkner. They shared with us two of the unique building styles their firm is using for new residential development.

The Big House © is a new trend in multi-family housing. It looks like a 3500 sq. ft. home with three car garage, but actually serves as an 8 unit condo or apartment complex. The construction costs are comparable to standard building styles, but units rent and sell for more money, creating a greater gain for the developer. Floor plans are designed to meet the comforts of residents, making it an enjoyable living experience for the end user.

The Firm has done over 150 Big Houses © nationwide totaling 3 billion dollars. Five projects have been built in the greater Las Vegas area with more on the way. In some markets the Big House © has its own designation, much the way Condominium and Townhouse do.

Innovative



Architecture

The Homerise © is a design improvement on the traditional Highrise. One of the design challenges in a Highrise is the presence of long corridors when a single elevator lobby is used. These long walkways offer less usable area and aren't as user friendly. The Homerise © helps to solve some of these problems by utilizing two 30' long elevator lobbies. The result is a better design with more saleable space and better scale. The design is 89% efficient, 9% over average. That 9% equates to 20 million dollars more profit for the developer and gives them the ability to deliver more affordable units.

"We are innovators, not followers. Our goal is to give our clients an edge over their competition and give the end user something unique. What makes us unique is the way we understand the economics of a project much like a developer. We look at it as a war, we want to beat the competition where its weak. Other companies miss it on unit design and construction cost. Our Firm studies the market in the places we work and visit, pulling from a national knowledge base. This gives us a decided advantage over architects that don't look beyond their own market", explains CEO Mark Humphreys.

Humphreys & Partners has an office here in Las Vegas where some of their more notable projects are The Manhattans, Chateau Calais, and One Las Vegas.



Grant Park- Minneapolis, MN



Grant Park- under construction



Greg Faulkner



Mark Humphreys